



F O L L O W T H E

# LEADER





 HOURGLASS™

BRINGING THE  
FUTURE FORWARD.

# MOVING THE INDUSTRY & YOUR BUSINESS AHEAD.

*TrinityRail*® is a leading provider of innovative solutions for the rail industry and serves as an integrated and strategic partner to shippers, lessors, and railroads. At every point in our business journey, we have proven ourselves as the name to trust for high-quality products and services – whether that’s railcar manufacturing and leasing, responsive maintenance and repairs, or breakthrough technologies reshaping standards in fleet management.

The insights and expertise we bring to our partners’ financial and operational planning are as valuable as the products we sell. For that reason, we strive to collaborate with clients, working to understand their goals and challenges in order to

design strategies that deliver sustainable value and lay the groundwork for a mutually beneficial, long-term relationship.

More than railcars and rail services, we offer dependability that translates into peace of mind. We also deliver resources that make a bottom-line impact on your business, including access to seasoned rail professionals specialized in your market, engineers with hands-on knowledge, and supply chain experts up to date on the latest technologies and regulatory changes. When you partner with *TrinityRail*, you can expect all the advantages that come from working with an industry leader that knows your business inside and out.



**DELIVERING GOODS FOR THE GOOD OF ALL™**



# LEASING

Leasing is a strategic option for those businesses looking to scale quickly and reassess their needs as markets change. With *TrinityRail* as your partner, the benefits magnify.

With an owned and managed fleet of over 140,000 railcars, we can provide access to a diverse range of car types to meet your unique transportation needs. Our extensive engineering resources, responsive maintenance and repair, and complete line of parts combine to keep railcars in service and your fleet optimized. In addition, our Field Support team is always available for on-site technical assistance and operational training no matter your location.

## FLEXIBLE LEASING SERVICES

Through our consultative approach and with a complete portfolio of leasing options, we'll customize a plan that meets your needs now while giving you room to take advantage of opportunities as markets shift.

## EXPERT FIELD SUPPORT

We've built every type of railcar in the book, so you can bet we're the experts to call when you need on-site training and support. Our specialists can be dispatched quickly no matter where you're located, no matter the railcar manufacturer, to provide a range of services, including:

*On-site training / Fleet inspections and maintenance  
Operations consulting / Technical troubleshooting*



WE PUT IN THE  
WORK TO MAKE IT  
EASY FOR YOU.



# OUR ADVANCEMENTS ARE YOUR FLEET'S ADVANTAGE.

## FLEET MANAGEMENT

Owning and managing one of the largest fleets in North America gives us a unique perspective on what fleet managers need to optimize the efficiency and utilization of their rail assets. It's also given us an unprecedented level of data, which we've compiled, scrubbed, and connected to artificial intelligence and machine learning to create Trinsight®, a powerful technology platform that delivers real-time analytics and actionable insights.

Built on a legacy of innovative thinking and solutions, Trinsight marks a natural progression in *TrinityRail's* journey to drive positive momentum for businesses utilizing rail and the industry overall. Through Trinsight and our additional fleet management services, you'll find a customized solution that enables you to get maximum value out of your fleet operations.



## TRINSIGHT

Take fleet operations into your own hands with Trinsight, a next-generation platform that delivers instant insights into car movement and cargo condition, empowering you to make timely, informed decisions about your shipping operations.

- Receive live, dynamic ETAs via the shipment management application, including bad-order and weather-related delays.
- Set customized alerts to monitor the integrity of your shipment.
- Monitor railcars from when they enter the yard until they leave, gaining data visibility for each railcar that includes time of arrival, inspection, cleaning, repair, loading, billing, and departure.
- Tap into *TrinityRail's* extended, integrated platform to detect and measure impacts, minimize dwell times, and more.

## ADDITIONAL FLEET MANAGEMENT SERVICES

Our team of fleet management experts provides a wide array of services designed to optimize your fleet, improve the total cost of fleet ownership, and deliver a superior return on your railcar investment.

- Ensure compliance with customized plans.
- Leverage our repair network to minimize out-of-service times and freight charges.
- Use analytics to support supply chain visibility and operations.
- Reduce administrative burden by outsourcing taxes, billing, and other reports.



WE'RE BUILDING THE  
FUTURE OF RAIL.

W17883

# MANUFACTURING

*TrinityRail* has built its reputation on manufacturing high-quality railcars. Our approach to product development enables us to push our thinking and our designs to better meet our customers' needs — as well as lead the industry to meet new standards in an everchanging global market.

Our specialized research and development team engages with customers at every point in the development process, often designing railcars to meet unique requirements. With fully integrated services and a customer-centered philosophy, *TrinityRail* acts as an extension of your business, ensuring you have the right railcars to meet your business needs when you need them.

## OUR RAILCARS

*TrinityRail* offers a broad range of railcars, each built to the highest quality standards. Our specialized industry expertise, combined with our flexible approach, enables us to meet your specific needs.

- *Tank Cars*
- *Covered Hoppers*
- *Open Hoppers*
- *Autoracks*
- *Flat and Intermodal*
- *Gondolas*
- *Box Cars*



*TrinityRail* brings your railcar review to you. With ReVu360™, you can get a live, comprehensive walkthrough of your railcar with our experts on hand to answer questions — saving you time and travel costs while securing your peace of mind.

# MAINTENANCE + PARTS

When it comes to maintaining your fleet – general inspections or parts replacement, repairs or compliance – speed and quality are mission-critical. *TrinityRail* offers exceptional technical expertise and industry-leading turn times.

Our shops extend across North America and offer unique specialization. For example, our service center in Cartersville, Georgia, offers unmatched autorack expertise, including recertifications, general maintenance, and repairs. In addition, as a leading provider of railcar parts, *TrinityRail* can provide quick turnaround on parts for almost any type of railcar. We provide a variety of services essential for regulatory compliance, as well as offer railcar modifications and conversions.

Our capabilities, along with our engineering and mechanical knowledge across every commodity and industry, ensure you have one reliable partner focused on keeping your fleet running smoothly.

## MAINTENANCE SERVICES

*TrinityRail* services nearly every type of railcar and need – whether small or large. We also offer tailored repair and maintenance programs to shippers that own railcars or lease from our fleet.

- *On-call, qualified field personnel*
- *General cleaning*
- *General inspections and certifications*
- *Paint and lining*
- *Major modifications, retrofits, and rebuilds*
- *Maintenance and repair programs*
- *Mobile repair operations*
- *And more*

## PARTS

*TrinityRail* is one of North America's leading manufacturers and distributors of replacement parts, merging exceptional service and expertise with an expansive inventory to support on-time delivery. If a part is not in our inventory, we'll reproduce it using your drawings or those from our comprehensive library, which includes drawings from *TrinityRail* as well as an array of former car builders.



WE'VE MERGED  
EXPERTISE WITH  
ACCESS.



**RESPONSIBLE CARE<sup>®</sup>**  
OUR COMMITMENT TO SUSTAINABILITY

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We are a Responsible Care<sup>®</sup> Partner with the American  
Chemistry Council within the Equipment Supplier and  
Logistics Management Sectors.



# SUSTAINABILITY

## WHAT'S GOOD FOR THE PLANET IS GOOD FOR YOUR BUSINESS.

The increasing demand on businesses to implement more sustainable operations is impacting every industry and market around the world. As an industry leader, *TrinityRail* works to secure the role of rail transportation in a more sustainable future. Equally important, we help our customers meet their own environmental goals.

While rail is one of the most fuel-efficient and least carbon-intensive modes of transport – using 80% less energy than trucks per ton of freight carried<sup>1</sup> – *TrinityRail* endeavors to make it even more effective and sustainable through a number of initiatives, including:

- Leveraging an internal dashboard of environmental metrics to provide visibility into and drive reductions in emissions, energy use, water use and hazardous waste across the company.
- Managing the *TrinityRail* SRC™ (Sustainable Railcar) program, which repurposes steel and other railcar components to reduce waste and save energy during production.
- Innovating the design of new products to enhance the environmental benefits of shipping by rail, unlocking more capacity for shippers and improving fuel performance.
- Driving higher standards by ensuring all of *TrinityRail's* manufacturing and maintenance facilities, as well as our headquarters, are ISO 14001 (Environmental Management) and ISO 45001 (Occupational Health & Safety) certified.

From start to finish, *TrinityRail* is pursuing more ways to operate sustainably which, in turn, helps our customers who are trying to reduce their own environmental footprint.

<sup>1</sup> "Freight Railroads & Climate Change," Association of American Railroads, 26 Sept. 2022.

# BUILT TO



NIGHT CAR

NKCR  
8500

KCR  
1785

KSP

A dark, high-angle photograph of a train car on tracks. The train car is white with a yellow top section and has some text on it, including "NKC 8514". The tracks are visible in the foreground and background. The word "DELIVER." is overlaid in large, white, bold, sans-serif capital letters across the center of the image. The background is dark and slightly blurred, showing some greenery and a concrete structure.

DELIVER.



TILX  
54597

TILX  
54518

## WHEN YOUR BUSINESS RELIES ON RAIL, RELY ON US.

Get the most out of your railcar investment. Partner with an industry leader that can deliver everything you need to be successful, starting with answers to your most pressing questions.

[Trinityrail.com](https://www.Trinityrail.com)

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